

From Chaos to Clarity: How To Save \$2.8M While Building Smarter, Faster, and Leaner

Changing how you do business after 25 years of operation is never easy. When forced to embrace digital transformation, our client faced a decision every company faces: spend millions building a full-time team - or partner with Sketch To Growth™ to lead, build, and deliver the same results faster, leaner, and for a fraction of the cost.

Execution Team - Full-time Projected 27-Month Cost: \$1,672,000+

Role	Salary Cost
UI/UX Designer	\$94,000
AWS Engineer	\$135,000
DB Engineer	\$158,000
Backend Engineer	\$136,000
Frontend Engineer	\$130,000
Project Manager	\$183,000
Subtotal	\$836,000
Hiring + Onboarding	\$120,000
Over 2 Cycles	\$1.67M+

➡ **Risks:** Recruiting delays, ramp-up time, skill misalignment, long-term commitment.

Execution Team - S2G-Managed Contractors

Actual Cost: \$130,446

- Vetted & hired by S2G™
- Fully managed day-to-day
- Replaced as needed, no lag
- Fast start, plug-and-play model

✅ **Total Savings: \$1,541,554+**

💡 **85% reduction in cost + 6-month faster deployment**

Leadership Team - Sketch To Growth™

Actual S2G™ Fees: \$246,956

- 4 fractional leaders
- Cross-functional impact from Day 1
- Strategy + execution alignment
- Flexibility, no long-term contracts

✅ **Total Savings: \$1,263,518+**

💡 **83% reduction in leadership cost**

Leadership Team - Full-time Projected 27-Month Cost: \$1,510,474

Role	Salary Cost
CTO	\$283,237
CMO	\$240,000
CISO	\$235,000
CRO	\$229,074
Subtotal	\$987,237
Hiring + Onboarding	\$180,000
Over 2 Cycles	\$1.51M+

➡ **Risks:** Long hiring cycles, political friction, cash burn, misalignment with short-term needs.